

FIG. 1

FIG. 2

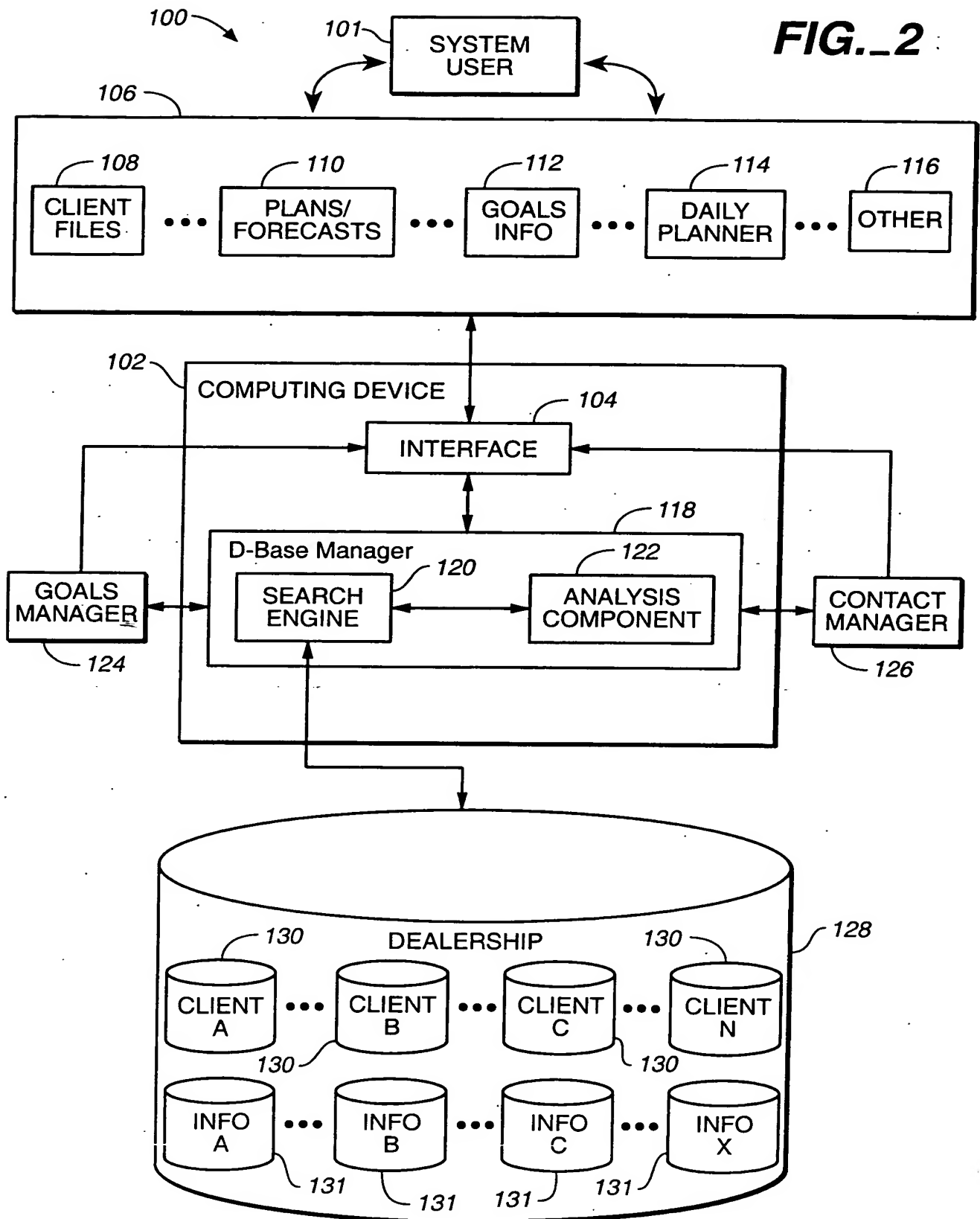


FIG. 3

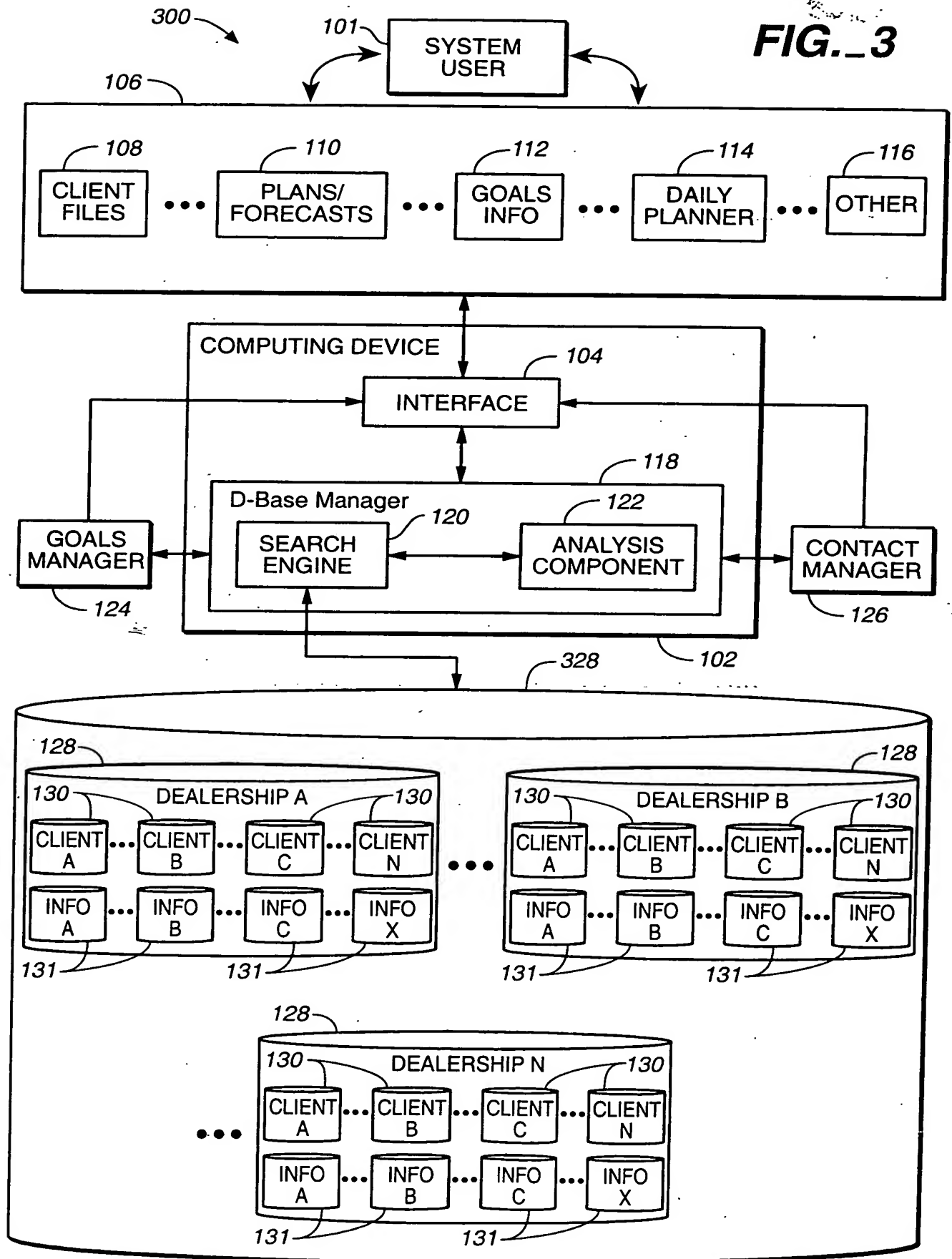
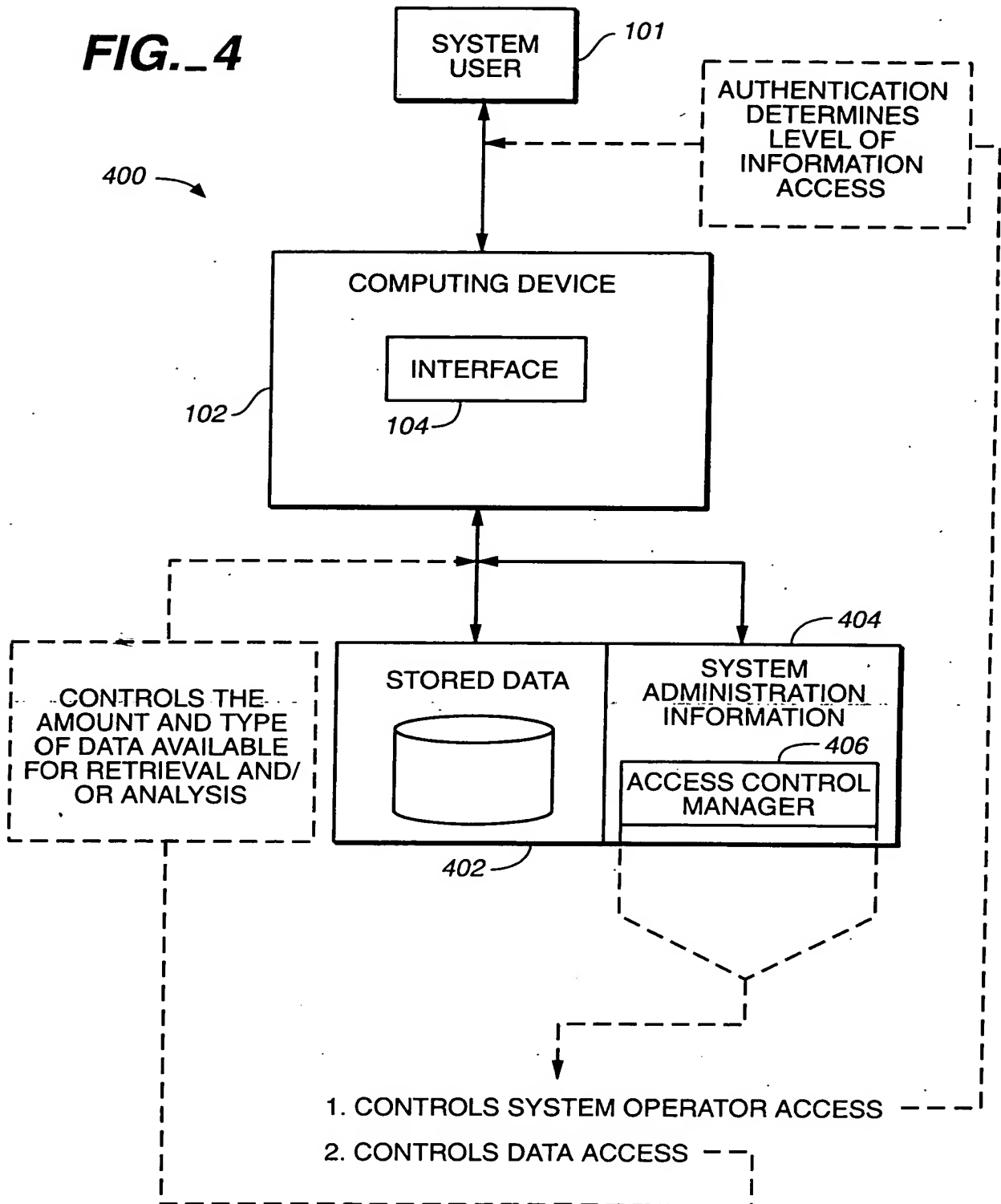
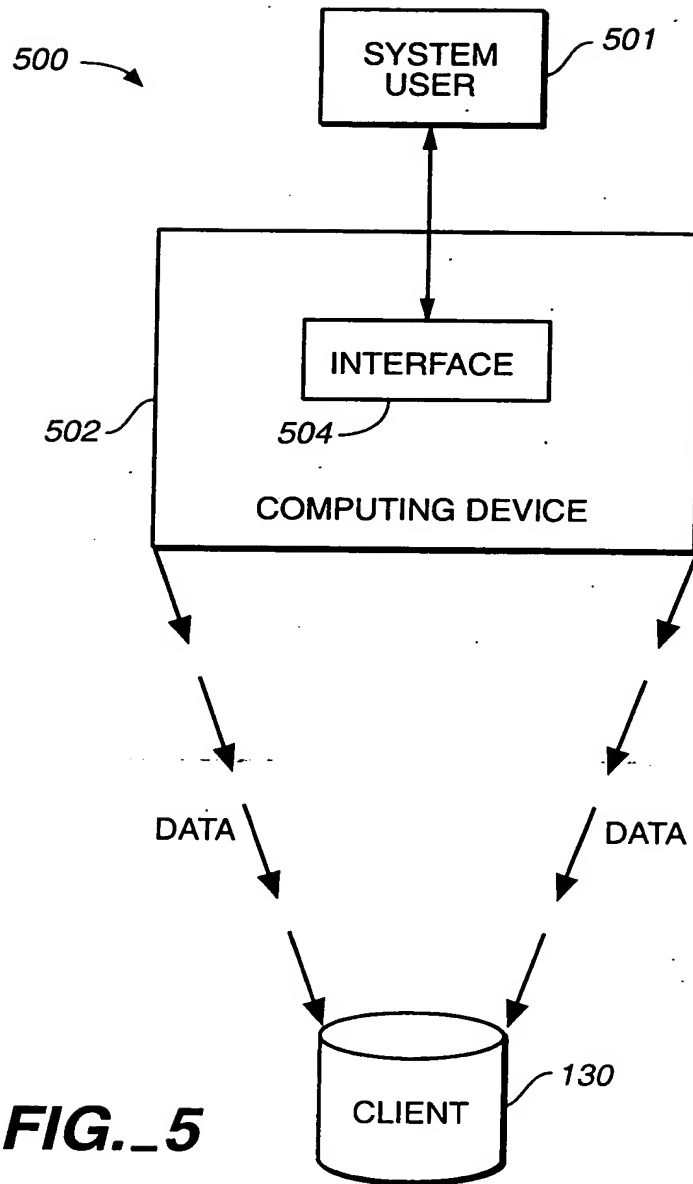
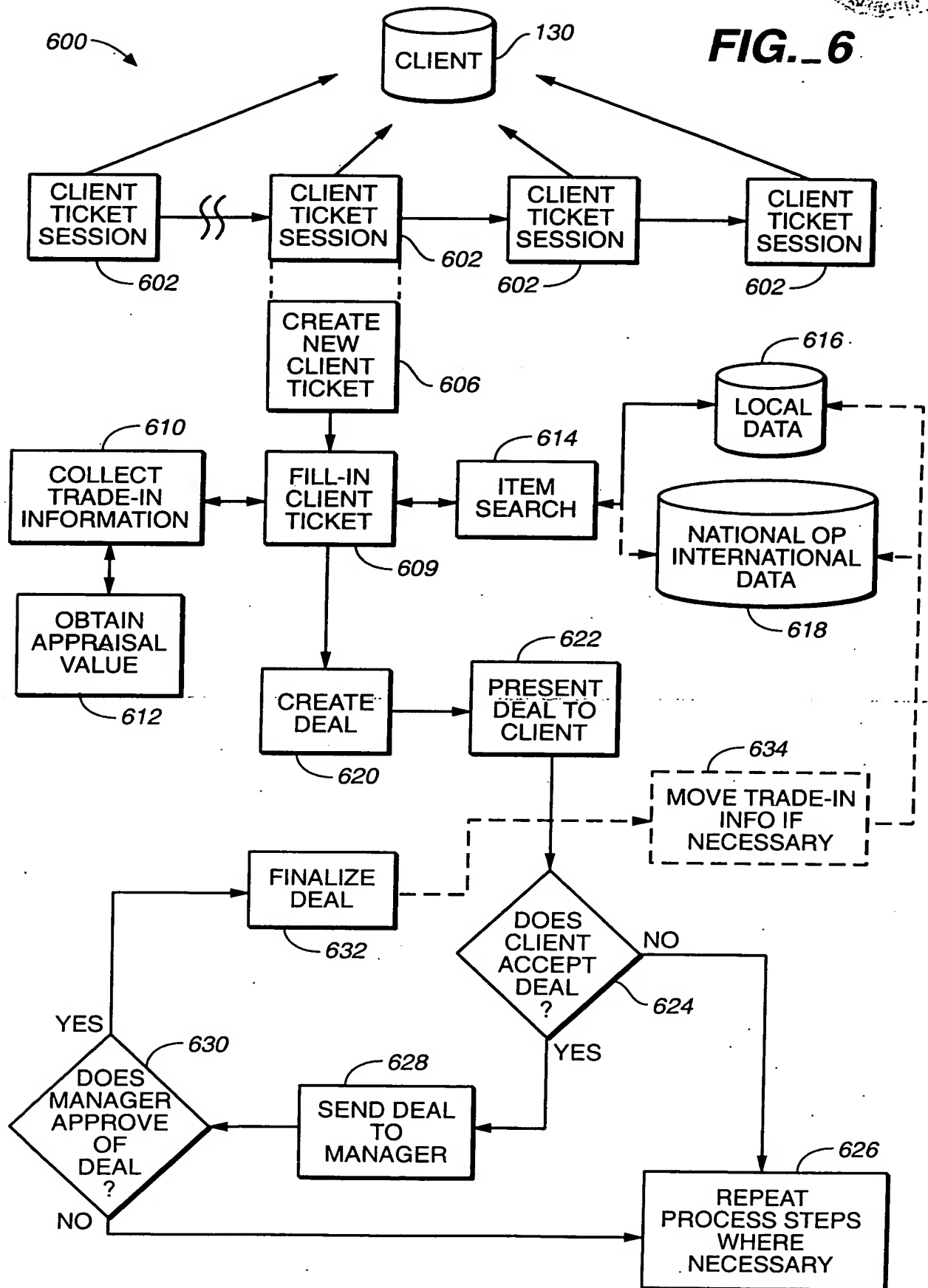


FIG. 4

**FIG._5**

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FIG. 6



Client Ticket-Microsoft Internet Explorer

File Edit View Favorites Tools Help [Send]

Back Search Favorites History Go Links >>

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=1&ClientID=-1

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: Find:

NEW CLIENT TICKET FOR

CLIENT INFORMATION Search Create New Client

Company: First Name: William Last Name: Kennan Work Phone: Home Phone: Fax: Mobile:

Home Address: E-Mail Address:

Instructions: Enter client information that you would like to search on and then click "Search" or you can simply create a new client by entering in the required, in Red, information and then clicking "Create New Client."

NAVIGATE: Home Planner Inbox Clients Inventory Client Tickets Deals Sales Tools Admin

RECENT: GREG & DEBBIE DENHOLM DEAL #11174 CT #11202 DELBERT BECKER BRAD BENTON

Done Internet

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FIG.-7

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Editing-Microsoft Internet Explorer

EDITING CLIENT - Save | Save and Close | Save and New | Close

Personal Information:

First Name:

Middle Name:

Last Name:

S.S. #:

Title:

Company:

Salesperson:

Status:

BirthDate:

Anniversary:

Exclude from Mailings: ☒

Home Address: Copy to Mailing Address

Street:

City:

State:

Postal Code:

Mailing Address: Copy to Home Address

Street:

City:

State:

Postal Code:

Email Address:

Note:

Phone Numbers:

	Extension	Best time to call:
Home Phone:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Work Phone:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Fax:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Mobile:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Pager:	<input type="text"/>	<input type="text" value="(-Select One-)"/>

Note: Only either a First or Last Name or Company Name are required.

FIG.-8

Client Ticket-Microsoft Internet Explorer

File Edit View Favorites Tools Help [Send]

Back Search Favorites History [Go] [Links >>]

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=10329&EmployeeID=5

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AUTOCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [Icon] [Icon] [Icon] Find: [Text Box]

CLIENT TICKET #10329 FOR BRAD KENNAN [Icon] [Icon] [Icon] [Icon]

NAVIGATE: [Home] [Planner] [Inbox] [Clients] [Inventory] [Client Tickets] [Deals] [Sales Tools] [Admin]

RECENT: [DEAL #11396] [DEAL #11174] [CT #11202] [DELBERT BECKER] [BRAD BENTON]

△ This Client Ticket is over 24 hours old, and cannot be changed.

CLIENT TICKET INFORMATION View General Extended Information

Created On: 10/12/2000 10:40

Status: In: ☐ Out: ☒ Why did they contact us? -Edit What did they do? -Edit

Salesperson: [Salesperson, [Text Box]]

Type: [In Store]

Weather: [Sunny]

ITEMS INTERESTED-IN

Stock #	Year	Make	Model	Color	List Price	Age
[Remove] <input checked="" type="radio"/> VT5353	1995	Chevrolet	Blazer		\$13800	1535 days
[Remove] <input type="radio"/> VT5353	1995		PICK-UP 4WD		\$	1535 days

TRADE-INS

Stock #	Year	Make	Model	Color	ACV
[Remove] <input checked="" type="checkbox"/> VV1236	1996	BMW	3-Series		\$12300

NOTE

Done [Internet]

611

FIG.-9

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Creating New Item—Microsoft Internet Explorer

EDITING ITEM — Save | Save and New | Save and Close | Close

Source: <-Source-> Transmission Type: ☒ Automatic ☐ Standard

Status: <-Status-> Description:

Location: (-Select A Location-) Engine Type: ☒ Gas ☐ Diesel

Classification: (-Select A Classification-) Engine Size:

Stock Number: Condition: <-Condition->

Year: <-Year-> Mileage:

Make: <-Manufacturer-> Interior Color:

Model: Please select Manufacturer Exterior Color:

Model Code: Trim:

VIN Number:

PRICING INFORMATION — Save | Close

List Price: \$ Cost / ACV: \$

Markup: \$ Average Wholesale: No Values Set

Average Retail: No Values Set

FINANCING INFORMATION — Save | Close

Amount Financed: \$ Financing Type: (-Select A Type-)

Term: Months Payment: \$

Replacement Date: ☐ Rate: % Residual: %

Loan Pay-off: \$ Good Until: mm/dd/yyyy

Financing Note:

BOOK VALUES — Save | Close

Black Book:		NADA:	
Retail:	Wholesale:	Retail:	Wholesale:
Clean: \$ <input type="text"/>	<input type="text"/>	Retail: \$ <input type="text"/>	
Average: \$ <input type="text"/>	<input type="text"/>	Trade-In: \$ <input type="text"/>	
Rough: \$ <input type="text"/>	<input type="text"/>	Loan Value: \$ <input type="text"/>	
Kelly Blue Book:			
Retail: \$ <input type="text"/>	Wholesale: \$ <input type="text"/>		

FIG. 10

Inventory-Microsoft Internet Explorer

File Edit View Favorites Tools Help: [Send]

Back Forward Stop Search Favorites History [Address] http://www.autoclick.com/ItemTools/Inventory.asp?InventoryView=&ViewType=Inventory&EmployeeID=5&Stock=5

Go Links >>

AUTOCLICK.com for Brad Kennan@Starter Dealership

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Create a New: [Find:]

VIEW ☒ INVENTORY ☐ LOCATES ☐ DEALER TAGS

(CLEAR) (SEARCH)

Stock #	Year	Make	Model	Source	Status	Age
[Edit] [Delete] VV1236	1996	BMW	3Series	<-Source>	Stock	76
[Edit] [Delete] BM1402c	1995	Chevrolet	Suburban		Stock	146
[Edit] [Delete] lb78762	2000	Volkswagen	Cabriolet		Stock	195
[Edit] [Delete] 10463	2000	Chevrolet	C/K 1500	LI Pewter	Stock	198
[Edit] [Delete] T0591	2000	Chevrolet	C/K 3500	WHITE	Stock	205
[Edit] [Delete] S0623	2000	Oldsmobile	Intigine		Stock	205
[Edit] [Delete] T0591	2000	Chevrolet	C/K 3500	FROST WHITE	Stock	205
[Edit] [Delete] bm2006	1996	Jeep	Wrangler		Stock	205
[Edit] [Delete] BM2000	2000	Chevrolet	Camaro		Stock	205

VIEWING PAGE 1 OF 130 GO TO PAGE 2

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- DEAL #11396
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

Done Internet

FIG._11

Deal-Microsoft Internet Explorer

File Edit View Favorites Tools Help **Send**

Back Forward Stop Home Search Favorites History Print Print Preview Stop

Address <http://www.autoclick.com/DealTools/Deal.asp?DealID=11174&EmployeeID=5> Go Links >>

Inbox
Clients
Inventory
Client Tickets
Deals
Sales Tools
Admin

RECENT:
GREG & DEBBIE DENHOLM
DEAL #11174
CT #11202
DELBERT BECKER
BRAD BENTON

DEAL INFORMATION

Deal Created On 12/8/2000 At 13:22
 Deal Status: Active Comment:

ITEMS INTERESTED-IN

	Stock #	Year	Make	Model	Color	List Price	Age
<input checked="" type="radio"/> Edit	992	2000	BMW	7-series	black	\$64,000.00	211 days

WORKSHEET

Cost:	\$61,000.00	Total Cars and Accessories:	\$64,000.00
Mark-Up:	\$2,000.00	Total Trade-In or Discount:	\$1,000.00
Total:	\$63,000.00	Difference:	\$63,000.00
Accessories:		Administrative Fee:	\$0.00
Total Accessory Cost:	\$0.00	Service Contract:	\$0.00
Total Accessory List:	\$0.00	SUBTOTAL:	\$63,000.00
Total w/Accessories Cost:	\$63,000.00	Sales Tax: 5.75%	\$3,622.50
Total w/Accessories List:	\$64,000.00	Gas Guzzler Tax: 0.00%	\$0.00
Sub-Total ACV(s):	\$0.00	Luxury Tax / Other: 0.00%	\$0.00
Raise ACV:	\$0.00	TOTAL:	\$66,622.50
Total ACV:	\$0.00	Balance Owed on Trade:	\$0.00
Total w/Accessories Cost:	\$63,000.00	Deposit:	\$0.00
Trade Allowance:	\$0.00	Rebate:	\$0.00
Difference:	\$63,000.00	BALANCE DUE:	\$66,622.50

LEASE CO. LOGO

Done Internet

FIG. 12

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Presentation Screen—Microsoft Internet Explorer

Vehicle Information

Location: Starter Dealership
Year: 2000
Make: BMW
Model: 7-series
Model Code: 74Oil
VIN Number: 12345678901234567 No Graphic Available
Mileage: 0
Options:
Interior Color: black
Exterior Color: black
Trim: leather

Transmission: Automatic
Speeds: 0
Engine Type: Gas
Engine Size: 6

Deal Information

List Price: \$64,000.00
Trade Allowance / Discount: \$1,000.00

Difference: \$63,000.00

FIG._13

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Finalize Deal—Microsoft Internet Explorer

FINALIZE THE DEAL – Cancel

FINANCING INFORMATION FOR SOLD VEHICLE [1992]

Financing:	Lease	Term:	36	Months			
Rate:	0	%	Residual:	0	%	Payment:	\$0.00
Replacement Date:							

DISTRIBUTE ACV DISCOUNT:

Total ACV Discount to Distribute:	\$0.00
Remaining to Distribute:	\$0.00

Finalize Deal

Note: To finalize the deal, edit the list prices for the trade-ins and complete the financing information about the item that is being sold. Then if you have any Additional ACV to distribute, make sure to distribute it to the appropriate trades and then click the FINALIZE DEAL Button.

FIG. 14

Dashboard-Microsoft Internet Explorer

File Edit View Favorites Tools Help! [Send]

Back Forward Stop Reload Search Favorites History [Go] [Links >>]

Address http://www.autoclick.com/Dashboard.asp?EmployeeID=5

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AUTOCCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [Home] [Calendar] [Inbox] [Clients] [Inventory] [Client Tickets] [Deals] [Sales Tools] [Admin] [Help]

Find: []

MY HOME

CLIENTS ☒ Active ☐ Managed ☐ All

I	Name	E-Mail Address
+	Dakan, Mike and Kayleen	swallace@columbus.rr.com
+	Deaver, Scott	swallace@columbus.rr.com
+	DENHOLM, GREG and DEBBIE	swallace@columbus.rr.com
+	Dent, Buck	
+	DROSTE, cheryl	swallace@columbus.rr.com
+	DROSTE, cheryl	swallace@columbus.rr.com
+	DUNKEL, GARY	swallace@columbus.rr.com
+	Dunlap, John And Kim	swallace@columbus.rr.com
+	Eversole, Bob	swallace@columbus.rr.com
+	fergerson, charles	swallace@columbus.rr.com

VIEWING PAGE 1 OF 9 GO TO PAGE [2]

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

MY APPOINTMENTS

Today

13:00 - 13:30 Test Appointment

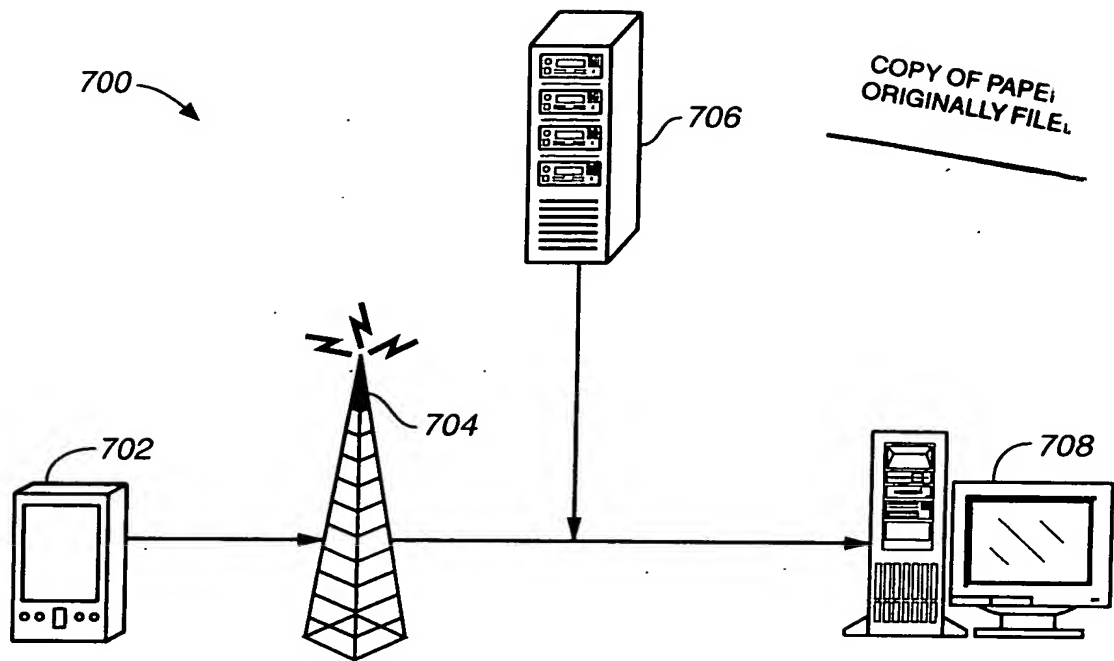
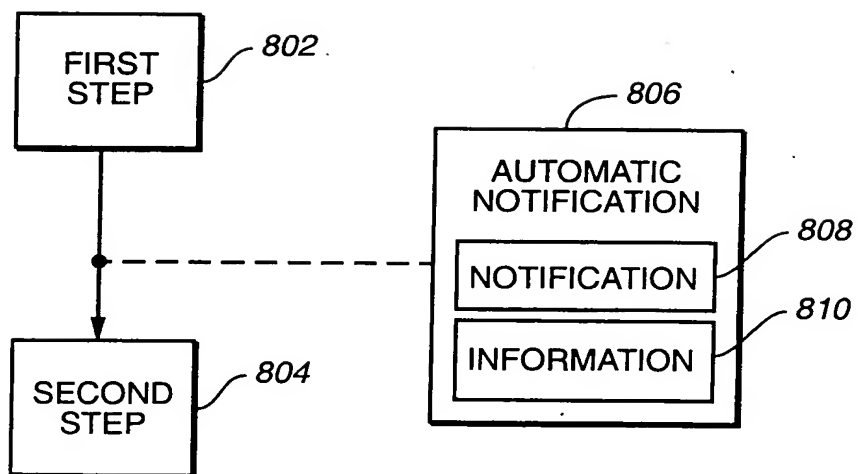
MY TASKS

☐ Test Task (12/27/2000,)

Done

Internet

FIG.- 15

**FIG. 16****FIG. 17**